

Document Name: Business Goal Setting Template v1.0

Business Name:		
Vision Statement:		
Mission Statement:		
SMART Goals:	1	
	2	
	3	
Key Strategies to Achieve These Goals:		
Achieve These Goals.		
Action Plan (Next 90 Days):	Month 1:	
	Month 2:	
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	Month 3:	
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Accountability &	Metrics for Success:	
Tracking:		
Stay focused, track your progress, and achieve your business goals with clarity!		
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Examples of Business Goals		
Profitability/Financial	Improve your company's financial standings. Eg. Increase monthly revenue by 15% within one year to boost profitability.	
Marketing	Launch an advertisement campaign to generate 100 new leads within the next 90 days.	
Operational	Implement an Inventory Management System and a CRM system to reduce costs by 20% within the next 6 months.	
Customer Service	Reduce average response time to customer queries to under two hours within the next 90 days.	
Employee Training	Provide at least 8 hours of employee training per quarter to enhance their skills and job satisfaction.	
Corporate Social Responsibility (CSR)	Donate 2% of the annual profits to local community initiatives to support social responsibility.	
Growth	Expand local business to e-commerce platforms and beyond within the next 180 days to tap into new customer segments.	
Innovation Goal	Create a new product or service within the next 365 days.	

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